

## Speaker Biography



**Doug Lyall**  
HUB International

Doug Lyall is the Vice President of Sales for HUB International's Prairie and Arctic region, based in Edmonton, Alberta. Doug joined HUB International in 2013, and as VP of Sales he oversees the extensive sales team, working with insurance carriers to ensure excellence in insurance placement and coverage for our clients. Doug works directly with the HUB Realty Practice Group in Alberta which specializes in Condominium Insurance placement and Risk Management. Along with Dawn Mitchell they lead the group to maintain an industry leading focus on Condominium ownership risk.

Prior to joining HUB, Doug was Vice President of Product Development and Supplier Relations with a large insurance brokerage in Western Canada, with a background in sales management, people and product development. He is a Canadian Accredited Insurance Broker (CAIB), and Insurance Risk Manager (IRM).